### **Presentation Overview**

- An Introduction to Zoho
- Zoho People An overview
- o Getting Started
- Features at a glance
- Mobile HRMS
- Integrations
- Customers
- Resources





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## **ZOHO PEOPLE - An Introduction**

Zoho People is a cloud-based HR management system that streamlines and automates your HR operations while also enabling a great digital employee experience.

- Renders employees easy access to HR services, both from web and mobile
- Sets you free from routine HR tasks by automating processes
- Let's you track and analyze employee performance
- Gives you insight on your workforce and helps in better planning
- Zoho People will be your highly secure and scalable HRMS that grows with your business.

## **Getting Started**

Name to be displayed

Profile Photo Settings

Date Format

**Time Format** 

Company details

Zylker

www.zylker.com

C.Spalding

19943867724

Address Details

Modify Settings



Organization structure Legal entities Business units Divisions Add your organization's details, define Super Administrator, personalise using your 0 company logo and create other company related settings. Zylker Super Administrator Email ID c.spalding@zylker.com Email settings Default from address c.spalding@zylker.com Housing & Real Estate Zylker Locale Settings India Country/Region Zylker Technologies charless@zylker.com India Standard Time (Asia/Calcutta) Time Zone Cloud services 43455, Charles Street, Mumbai, India. Email & Collaboration **Display Settings** 

First name Last name

dd-MMM-yyyy

12 - Hour(s)

Finance

Telecommunication

Speciality Chemicals

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Quality Assurance Marketing Human Resources

Zvlker Chemicals

- Personalize the system ٠ with your company details
  - Rebrand using your domain
- Add your legal entities, different business units and divisions to create your organization structure.

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# Centralized Dashboard - An overview of your organization





## **Features at a glance**

#### **Onboard and Manage**

- Candidate and Employee Onboarding
- Employee Database
- Time and Attendance Tracking
- Case Management
- Exit Management

#### **Performance and Learning**

- Performance Management
- Learning Management System

#### **Streamline HR**

- HR Workflows
- Custom Apps

#### Insights

People Analytics

#### Connect

- HR Files
- Communication and collaboration

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## **Onboard and Manage**

## **Employee Onboarding**



## **Candidate Portal**



- Send offer letters and get them e-signed.
- Create checklists for new-hires to submit documents like work experience and qualification certificates.

e you to fill in your professional sonal information here.	Candidate Details	i		
	Candidate ID :	CND18		First name :
Profile	Email ID :	princy.belinda96@gmail.com		Last name :
Forms	Mobile :	9600107227		Official Email :
Documents and policies	Photo:		(1)	
You're all set	Photo.	user_0013_Layer 7.jpg	0	
	Address Details			
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		Goulburn Street Sydney		State/Province
	Street Address :			
	Street Address : City :	Sydney AUSTRALIA 🗸		

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Princy

Belinda

princy.belinda@zylker.com

New South Wales

2024

20000 AUD

### **Employee Onboarding**





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- **Create different onboarding flows** to match the experience and designation of new-hires.
- Define objectives and goals to improve clarity and get employees up to speed in no time.
- Familiarize your new hires with company policies
- Introduce your team and give a • warm welcome to your new employees!

### **Employee Dashboard & Self-Service**

- The custom created employee dashboard gives a gist of all the major activities of employees like the leave report, announcements, timesheet approvals etc. Simple actions can be performed in a giffy!
- The employee self-service portal allows employees to view and manage their personal information and perform quick actions. Whether it's logging time, updating goals or delegating work to others, employees can do it from within their portal.





## **Centralized Employee Database**





#### Collect and manage info

- Securely collect and manage your employee information, personal records and government records.
- Classify your workforce into departments, designations, and locations.

#### User access

- Set custom user roles like admin, team member etc and give appropriate permissions for different data types within Zoho People.
- Restrict user access according to geolocation and/or IP addresses.

-		07.0.1.0										
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	Amelia Burrows, 4577 amelia.burrows@zylker.com	01-Feb	Roles			Re	ecord Perm	nissions		Field Permissions	Action	n Permission
	Lewis Gardner, 4576	04-Oct			View	Edit		Add	Delete		Import	Export
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## **Time & Attendance**

- Attendance Management
- Shift Scheduling
- Time Off Tracking
- Timesheets



### **Attendance Management**

- Enable real-time attendance marking from the web, mobile and through biometric integrations.
- **Customize attendance policies** with working hours, pay day calculations and specific permissions.
- **Regularize attendance** if employees forget to mark their presence or give a **grace time** to ensure flexibility.
- Enable geo and IP tracking to ensure accurate attendance of your mobile and remote workforce.



### **Shift Scheduling**



#### **Create dynamic schedules and rotations**

- Create schedules and set policies for each based on your requirements.
- Configure shift allowances and automatic rotations.

ft								× Shift Rotation	
Shift Name	UK shift							Scheduler Details	
From	11:00 AM							Schedule Name	US Shift
to	5:00 PM							Schedule Frequency	Monthly v 30 v of every month
Shift Margin	🔘 Enable 🧿 D	isable	0					Time of Schedule	9:00 AM 🕓
Weekend	C Location Base	d 🗿 Si	hift Base	ed					
Weekend definition	Dava	Weeks						Shift Rotation details	
	Days	Yeeks           All         1st         2nd         3rd         4th         5th					5th	Shift Span	From 1 v to Last Day of the month
	Sunday								
	Monday	$\checkmark$	$\checkmark$			$\checkmark$		Applicable For	
	Tuesday								X Departments Clear
	Wednesday								undefined $\times$
	Thursday	$\checkmark$							
	Friday							Shift Rotation	
Note: If you edit, the older da	iys weekends also wil	be chan	ged. Plea	ise create	a new shi	ft to keep	the details of previous days week		US Shift v General v
									General V - US Shift V -

#### Manage shifts



- Use the shift calendar to assign and manage shifts.
- Calculate accurate working hours along with breaks taken and overtime.

Calendar View		< 2	1-Apr-2020 - 27-Apr-	2020 >		Week Day Assign	shift 🖓 …
Employee 🖕	<sup>Tue</sup> <b>21</b>	Wed 22	<sup>Thu</sup> 23	<sup>Fri</sup> 24	<sup>Sat</sup> 25	<sup>sun</sup> 26	<sup>Mon</sup> 27
ZY300 Ahmed Hussain	General	General	General	General	General	General	General
	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)
ZY200 Vignesh TK	UAE	UAE	UAE	UAE	UAE	UAE	UAE
	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)
ZY198 Christine Spalding	UAE	UAE	UAE	UAE	UAE	UAE	UAE
	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)
ZY197 Aditi A	UAE	UAE	UAE	UAE	UAE	UAE	UAE
	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)
Y196 Rinzee Wilma	UAE	UAE	UAE	UAE	UAE	UAE	UAE
	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)
2Y195 Kavin Edwards	UK shift	UK shift	UK shift	UK shift	UK shift	UK shift	UK shift
	(11am - 05pm)	(11am - 05pm)	(11am - 05pm)	(11am - 05pm)	(11am - 05pm)	(11am - 05pm)	(11am - 05pm)
ZY194 Anitha Joshi	US Shift	US Shift	US Shift	US Shift	US Shift	US Shift	US Shift
	(09pm - 05am)	(09pm - 05am)	(09pm - 05am)	(09pm - 05am)	(09pm - 05am)	(09pm - 05am)	(09pm - 05am)
ZY192 Robertson Johnson	UAE	UAE	UAE	UAE	UAE	UAE	UAE
	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)
ZY191 Gertrude Williams	General	General	General	General	General	General	General
	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)	(09am - 06pm)

#### **Instant notifications**

- Whether it's a last minute change, or shift rotations, keep your employees in the know through instant notifications.
- Also, send reminders to employees to check in/out, and a notification to managers incase of absence.



### **Time Off Tracking**



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#### Create dynamic leave policies

- Create time off policies based on locations and work experience, complying to regional laws.
- Mark holidays based on different regions.
- Enable employees to apply for time off from the web and mobile.

#### **Compensatory off & LOP**

- Enable compensatory off for employees working on weekends and holidays.
- You can export the details of reduced paypool to your payroll software in a click.

#### **Approvals**

Managers can approve/ reject time off in just a single click and employees will be instantly notified.



### **Timesheets**



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#### Classify and schedule projects, clients, & jobs

- Create and map projects with the respective clients and work items.
- Schedule work items across the calendar so that everyone in the team is productive and your project is completed on time.

#### Track and manage

- Log time spent on specific projects or jobs, on a daily, monthly or weekly basis.
- Set estimated hours and the cost for every project and job.
- Automatically curate the time logs into timesheets and get it sent regularly for approvals.

#### **Bill and Invoice**

- Generate timely and accurate invoices and bill your clients or pay your employees on time.
- Zoho People integrates with Zoho Books, Zoho Invoice and Quickbooks for invoicing.

Cor	nstruction 🗸	Structural A	Analysis 🗸 What are you working	; on?		Billable	✓ (1) 00:00:20		C
Ma	ar 17 , 2020				14:30				
Dr	eamworks model submi	ission • Proto	otype submission	Billable	08:00	$\diamond$			
Tra	avel Proposal • Zylker T	Travels		Billable	01:30	$\diamond$			
De	bugging • Attendance	Module	Bleh	Billable	05:00	$\diamond$		Approved View	₽ 19 ×
	Project Na	ame Wi Job Name	P Wellcare				From - To Time	Hour(s)	
	Project Na Apr 1 O Mon				Bil	lable	From - To Time 04:23 PM - 06:23 PM	Hour(s) 02:00	сЪ
	Apr 1 🔾	Job Name			Bil	lable	04:23 PM - 06:23 PM Total Bi	02:00 Ilable Hours 02:00	с
	Apr 1 🔾	Job Name			Bil	lable	04:23 PM - 06:23 PM Total Bi Ra	02:00	сЪ

### **Employee Case Management**

### Case management in 4 steps

#### <u>Sort</u>

Define categories and add FAQs to help employees raise queries and requests easier and to the right person.

#### <u>Manage</u>

Assign agents to each category and set SLAs, to ensure questions are addressed and resolved on time.

Case management in Zoho People categorizes and organizes employee questions to increase rapid response and eliminate frustration.

#### Track & Resolve

Employees can communicate with agents through comments. Agents can also assign tasks and update the progress.

#### Feedback & Insights

Enable employees to rate their experience and get an overview of the number of open, closed and in progress tickets.



Question on 'Trav	el '	😽 Travel			×		
Requestor	ZY198 Christine Spalding	Queries related to tr     Description     All queries related to co	avel omestic and international offic	cial travel can be r	aised here.		
Subject Description B I U T 1	12- ▲ ≠ ≡, ≡, ≡ ⊠ ∂ \$	Agent Details         Image: Subcategory         International travel	Cases Feedbac Tell us about you Poor Write your fee	r experience.	Neutral	Cood	K Excellent Cancel Submit
		References           International trave           Reimbursement po	Post your quer	Agent n & Benefits ies on compensation	<b>Deans</b> Query on loans		<b>Travel</b> Queries related to travel
Submit Canc	.el	Travel Policy.pdf	हुन्छ हिन्न Leave Queries on Lea	Agent	<b>Training</b> Manage your training adding all forms relat		Group Mediclaim Employees can enrol for mediclaim
			Transport For staff		Exit management		Reimbursements Queries on all types of

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## Exit Management

Exit management in Zoho People is a custom solution where you can set an exit experience with all the steps and processes your organization likes to have.



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### **Craft your exit experience**





## **Performance and Learning**

### **Performance Management**

- Accurate Evaluation metrics
- Feedback
- Continuous assessment
- Performance appraisals
- Insightful analytics



### **Evaluation Metrics - KRA and Goals**



KRA and goals allows you to set achievable targets and reach the desired end result with precision. It enables managers to track employee performance, efficiently.

ZY198 - Christine Spalding Support Engineer - Operations			<b>凸</b> 1	0 0	( <u>9</u> 1
RA vs GOALS Skill Set Feedback Self Appraisal Multi	-Rater Selection				?
RA			I	Tag KRA	•• 7
C Training		70% of Weightage	+ Add Goals		1
Intern Training      In-Progress	20% of Weightage	- 15%	<b>9</b> 2	<b>(</b>	
> Market Insights		20% of Weightage	+ Add Goals		
Lead Conversion Strategies      Overdue - 25 day(s)	35% of Weightage	- 0%	<b>9</b> 2	<b>+</b>	
Buyer Person Creation      In-Progress	0% of Weightage	- 60%	<b>9</b> 2	•	
Employee grievance handling		10% of Weightage	+ Add Goals		
			Submitted O Goals	Not Submitted 3 Goals	
				/	



### **Evaluation Metrics - Skillset**

Skillset allows employees to display their proficiency in different skills while also enabling managers to choose the most proficient employees for a project.

Skills		Experi	ence						Levels	-												
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Select	× 👧	A	-8	8	8			1		0	0		0	A	0	Q	-				0	ę
4 3 2 1 0			-	~	-					~												
✓ Angular JS	3			4						4												
✓ Go	2		3		4																	
<ul> <li>Python/Django</li> </ul>	1			2																		
<ul> <li>Multi-tasking ability</li> </ul>		2									1				3			2			2	
<ul> <li>Written expression</li> </ul>		4							2													
<ul> <li>Problem solving</li> </ul>		4			0		4	2					4						0	0		0
<ul> <li>Planning</li> </ul>		2				2		3									2					
V Numerical aptitude		0												2		0						
<ul> <li>Communication</li> </ul>		4					3	4							3		3					
Attention to Detail		(4)																				

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### Feedback



Zoho People enables a host of ways for employees to receive layered feedback. You can choose to have peer-to-peer feedback, manager to reportee or 360-degree feedback. Apart from feedback, managers can have a summary of employee performance and behavior.

പ്	Excellent performance in Q1.	Keep up the good work!		_	
	Select	✓ ✓ Anonymous	Submit	ncel	
				$\bigtriangledown$	
	A colleague has given a Fee 09 April 3:42 PM	edback to Abigail Anderson.		•••	
ሰ	Good job!				

### **Continuous Review**



Conduct monthly or quarterly reviews with self and manager ratings. This helps you keep track of performance, efficiently. The aggregate can be included in the final appraisal.



### **Performance Appraisals**



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Zoho People provides a highly customizable performance appraisal system. You can choose to run appraisals at your preferred time and for different job roles. You can include goals, KRAs, skillset and competencies to be reviewed during the appraisal cycle.

- Customizable appraisal cycles
- Self-appraisals
- Multi-rater reviews
- Salary hike and budgeting

				<b>019 - Q4 Appraisal</b> 1-Jul-2019 to 30-Sep-2019			× (
				Total 6	Employees	Ce Total Salary 1462000	
My Review Team mates	< Multi-Rater Feedback			Allocated H	like Percentage 10	0.00%	
Peers View	Multi-rater Details						×
Appraisee View Goalsheet Approval	Employee	Rebecca Biaggio ZY134		Allocated H	like Amount 14	16200	
Multi-Rater Approvals Multi-Rater Feedback	Rater 🖉	Christine Spalding ZY198			Estimated salary af <b>1608200</b>	íter hike	
Multi-Rater Selection Extend Review	Туре	Senior 🗸					
Skill Set Matrix Multi-rater Review	Comments	Recruitment KRA and Goals		Submit Cancel			- 1
Goals						_	
Employee Salary	KRA vs GOALS		Progress	Weightage	Christine Spalding	g	
Reports	Campus Recruitment			20%			
Settings	Conduct five can In-Progress	npus recruitments in Q3	- 20%	50%	<b>★★★★</b> ★ □ N/A		
	<ul> <li>Increase campus 2019.</li> <li>Overdue - 94 day(s)</li> </ul>	recruitment drives by 10% in Q1 of	- 50%	20%	<b>★★★</b> ★★ □ N/A		
				Average	3.7		
	Submit Save Draft Car	cel					

### **Insightful Analytics**



Get insightful performance analytics from detailed reports like skillset matrix, appraisal reports and 9-box matrix.





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## **Corporate Learning Management System**




#### Create purpose-driven courses

Create, categorize and publish courses as per your needs through dual learning modes: Self-paced and Blended Learning.

Our LMS seamlessly integrates with Performance management, enabling you to create courses with pre-requisite skills and level of upgrade on completion of a course.





#### **Deliver seamless learning**

- Conduct selective training by creating relevant courses for each department, designation, location or skill set.
- Engage every learner with rich media content like videos, presentations, PDFs, online sessions etc.





#### **Engaging learning experience**

- Connect your trainers and learners through virtual sessions so that you don't miss the classroom effect.
- Encourage learners to participate in discussions and learn from multiple perspectives.





#### **Manage**

- Manage batches and encourage learners to provide feedback about courses and trainers.
- Managers can also suggest courses based on their skills and track employees' progress.

	SKILL SET			
70%	COMMUNICATION		75%	
ZY130- Benito Melissa	MARKET RESEARCH		75%	
SUGGEST	DIGITAL MARKETING		75%	
	CONTENT MARKETING		50%	
COURSES COMPETENCY Strategic Content Marketing 0/1 Sessions	Strategic Co Christine Spaldin	ontent Marketing		
Strategic Content Marketing				1 1 0 0
Strategic Content Marketing	Average rating	***** 55ar		0





# **Advanced People Analytics**



# **Make informed decisions**



Apart from module based system reports, Zoho People allows you to create custom reports and dashboards about your attrition and retention trends, employee performance, effective growth, tasks and much more.





# **Streamline HR**

# **Automation & HR Workflows**



# Automate workflows to streamline your process

Zoho People empowers you to create and customize your HR workflows with automatic mail alerts, field updates and more based on time and action.

Whether it's the tasks included while adding a new employee, approvals, tasks related to probation and exit, you can customize the system and set a unified process.

		<b>Basic Information</b>			
		Form Name	Exit Details		
Action elect one or more processes to be automatically trigge		Workflow Name	Exit Checklist		
		Status	Active		
Mail Alerts	+	Description	Tasks to be done when exit request is		
Checklists	+ 🖪		approved.		
Validate Exit Process					
Field Updates	+				
Reason for Leave Retirer	nent				
Change Employee Status	5		亩		
Update date of exit in em	ployee form				
Webhooks	+				
Custom Functions	+				
- Add time based action					





# **HR blueprint**

Zoho People's blueprint enables you to create fool-proof processes that guides your HR staff through every stage so that there are no glitches and the process stays uniform throughout your organization.





# **HR** blueprint

Zoho People's blueprint enables you to create a fool-proof process with exactly the steps you want to have.

Blueprint guides your HR staff through every stage in a process so that there are no glitches and the process stays uniform throughout your organization.





# **Streamline HR Custom HR Apps**

Go beyond the services we offer and create your own custom applications like team change management, visitor management, asset management and much more with all the processes and steps you'd like to have.









# **Communication and collaboration**

- HR Files
- Collaboration
- Built-in chat



## **HR Files**

#### **Company Policies**

Create company policies and handbooks based on locations, business units or departments and have them easily available to employees.

#### Secure sharing

Whether it's conduct reports, contracts or appraisal docs, securely share crucial docs with the right person and get them e-signed too.



# **Real-time collaboration**



#### **Announcements**

Make company-wide announcements and keep your employees posted on important information.

#### **Built-in chat**

Employees can communicate across the organization and also participate in audio and video calls for better communication.



## **Real-time collaboration**



#### **Team and groups**

Zoho People povides a collaboration space where the team or groups can get together, share ideas and resolve issues.

#### **Feeds**

Feeds helps you and employees to track notifications, request statuses and HR tasks.



# **Mobile HRMS**





- Easy mobile check in/out
- Log time for projects
- Request for time off
- Contact colleagues in a click
- Enable managers to do approvals on the go
- Access organization and employee files
- Track goals and KRA
- Track case requests and resolve questions
- Assign tasks and track progress
- Mobile LMS: Access courses, attend sessions and much more.

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# Zoho Apps INTEGRATIONS

Hiring: Zoho Recruit

Clients, projects and invoicing

- Zoho CRM
- Zoho Books
- Zoho Invoice
- Zoho Projects

Expense Management Zoho Expense

Communication: Zoho Cliq

#### Advanced Analytics: Zoho Analytics

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**Payroll** Zoho Payroll

**Password Management** Zoho Vault

Other: Zoho Writer





# Other App

Easily share and get offer letters, contracts and other documents esigned with Zoho Sign, Adobe Sign or DocuSign. Send out documents in bulk and get the process done in just a few clicks.











#### **G** Suite

- Google Calendar
- Google Docs
- Add users from GApps

# zapier

Integrate Zoho People with over 750+ applications

Sync users from <sup>1</sup> Office 365



Generate invoives or pay your employees on time.

xoxoday

Reward and motivate your high-performing employees.



# **The Zoho People Family**

# 4000+ businesses worldwide trust Zoho People with their HR operations.











RENAULT NISSAN MITSUBISHI



# agentur BLAUOHR GmbH

# let's work together

# Schweiz

agentur BLAUOHR GmbH Töpferstrasse 26 CH-8045 Zürich +41 44 515 23 73

# Deutschland

agentur BLAUOHR GmbH Villastraße 11 D-70190 Stuttgart +49 711 219 569 49

Kontakt: Michael Wagner, michael.wagner@blauohr.com Weitere Informationen unter www.agenturblauohr.com

